



FAIRMONT SAN FRANCISCO (US)



FAIRMONT GRAND DEL MAR

# *Accor One Residence Club Ownership Benefits*

---

May 2023



THE SAVOY, A FAIRMONT MANAGED HOTEL (UK)

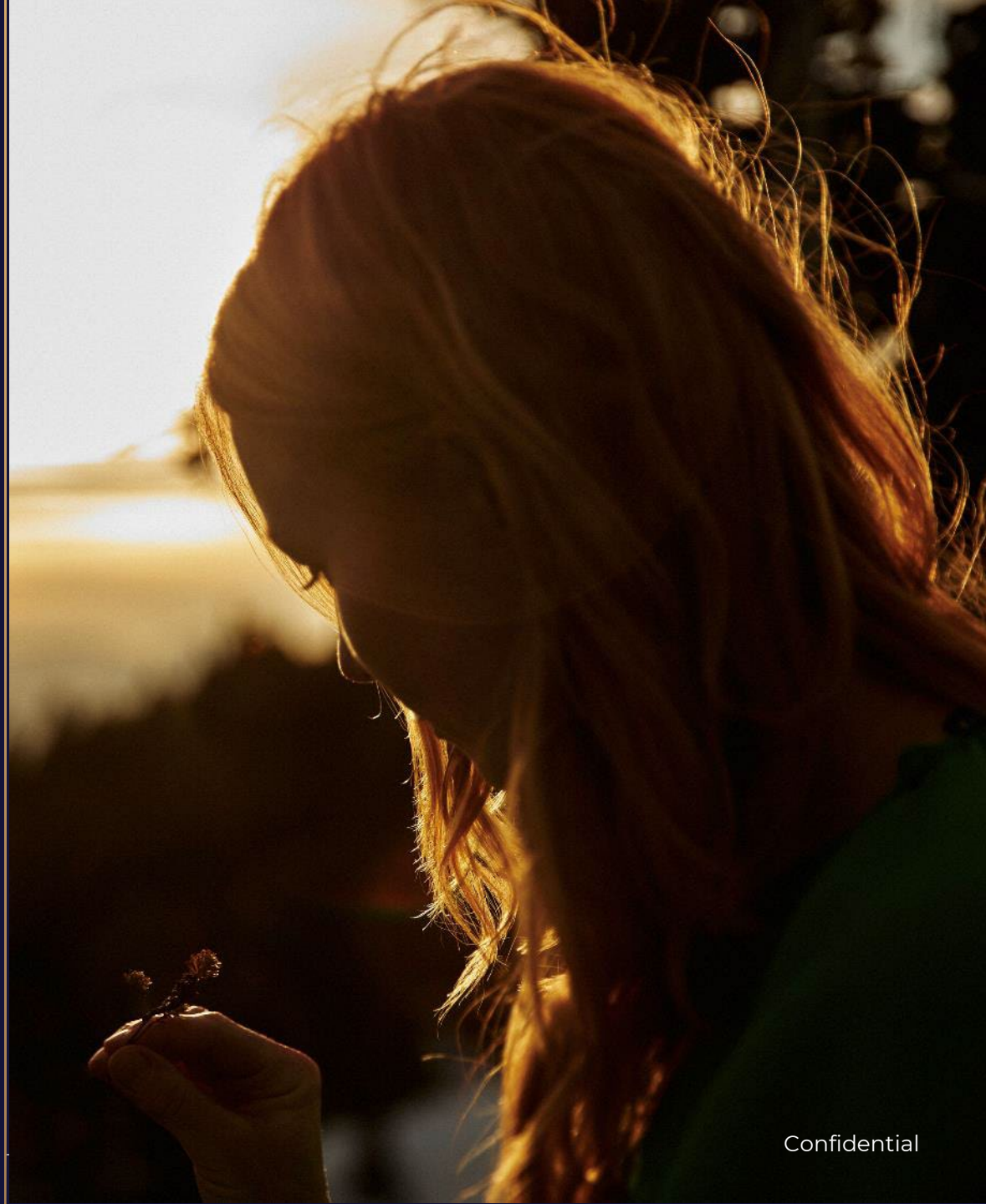


THE OWO RESIDENCES BY RAFFLES (UK)



1

# *Accor One Residence Club*



Confidential



# *Accor One Residence Club*

VIP STATUS AROUND THE GLOBE

At MGallery Residences MontAzure, we want homeowners to feel like they are visiting their home, wherever they travel.

By owning an MGallery residence, we have the ability to extend and transfer your exact preferences to ensure residents feel pampered and appreciated internationally.

As a Residence Owner with MGallery, you are invited to enrol and immediately begin participating in the Accor One Residence Club which ensures incredible flexibility and value for ownership.



# Accor One Residence Club

Industry Leading Owner Benefit And Private Homeowner Exchange

Residence owners are eligible to participate in the Accor One Residence Club\*, affording them VVIP status on a global basis. Global ownership benefits include:

- DIAMOND status in Accor Live Limitless (ALL)
- Option to Participate in Private Homeowner Exchange Program\*\*
- Dedicated VIP reservation desk for Homeowners
- 20% of best-available-rate at 40+ brands and 5500+ hotels worldwide\*\*\*
- Enhanced recognition across 5500+ hotels and resorts worldwide\*\*\*
- Local benefits and privileges at Montazure
  - Preferred access & seating at food and beverage outlets
  - Discount on spa treatments
  - Discount at restaurants, in-residence dining & catering
  - Discount on guest rooms (for out-of-town guests of Residents)
  - Charging privileges at Hotel outlets

*\* Eligibility continues for as long as Purchaser owns Accor branded real estate at an "affiliated" Branded Residence project, and is subject to inclusion of the annual US\$250 per Residence Ownership Benefits Fee in the property service charge assessed to all Residence Owners (fee subject to change).*

*\*\*The option to participate in the Private Homeowner Exchange Program applies to select Accor branded residence projects only, and is subject to specific criteria. Only projects which feature rental programs may participate in the private homeowner exchange program and participation is limited to those Residence owners who elect to enter such rental programs. Neither the Accor Owner Benefits Program, nor the private homeowner exchange option may be communicated to prospective purchasers, nor Residence owners, unless formal agreements have been executed by Accor and the development partner, confirming the terms and conditions of participation as well as the associated commercial framework for making such services available.*

*\*\*\* At participating Accor brands and properties*



# Accor One Residence Club

DIAMOND Status in Accor Live Limitless (ALL)



## DIAMOND Status Benefits Include\*:

- ❖ Additional complimentary ALL **GOLD** membership for you to gift to family or friends
- ❖ Complimentary breakfast on weekends
- ❖ Early check-in/Late check-out\*\*
- ❖ Guaranteed room two days prior to arrival
- ❖ Upgrade to the next room category\*\*
- ❖ Welcome Beverage
- ❖ Welcome Gift
- ❖ Elevated status with Accor Preferred Partners\*\*
- ❖ Additional Dining and Spa rewards\*\*\*

**Benefit of being an Accor One Residence Club Member**  
To maintain Diamond Status (If not a Residence owner in the Accor One Residence Club) one would need to maintain 26,000 Status points annually (min 10,400 EUR spent)]

\*Owners must be opted into the Accor One Residence Club (previously Accor Ownership Benefits Program) (property agreement or per owner depending on location), one membership per ownership. Residential owners will maintain Diamond status each year, regardless of travel the previous year.

\*\*Subject to availability; excludes presidential and specialty suites (or equivalent) and Fairmont Gold.

\*\*\*May be attained if Diamond Tier threshold is met based on travel.





# Accor One Residence Club

Exclusive Access & Global Recognition

One of Accor's long time Residence Owners from Fairmont Heritage Place, At Nature's Door in Canada was able to use his ALL Reward Points for an incredible VIP event hosted in the **Accor Private Box at the Parc des Princes** in Paris to cheer on the PSG Football team at an exciting match. A truly memorable experience for him and his son!

**ALL Diamond members** have the added advantage of earning reward points **75% faster** than ALL Classic members







# *Dedicated VIP Reservation Team*

---

Personalized service when  
booking global travel





*20% off Best  
Available Rate*

---

across 40+ Brands and more  
than 5500+ Hotels and  
Resorts Worldwide



2

## *Private Homeowner Exchange*





# Accor One Residence Club

## Private Homeowner Exchange Program

### FLEXIBLE TRAVEL OPTIONS

The Accor One Residence Club offers owners flexibility by providing added travel options via our Private Homeowner Exchange Program:

The Homeowner Exchange Program includes the ability to **deposit and exchange 7 nights (one week) or 14 nights (two weeks)** at a Fairmont, Raffles or Swissôtel globally as well as Sofitel (North America) Hotel or Resort, a Fairmont Heritage Place Residence or a destination through our preferred partner, The Registry Collection program.\*



*Fairmont Heritage Place, Acapulco Diamante*

\*Based on availability and a transaction fee will apply at the time of confirmation.

At MGallery Residences MontAzure, the Homeowner Exchange Program offered will start one year after opening of property. Detailed guidelines provided prior to launch of program.







FAIRMONT BANFF SPRINGS (CANADA)

# Private Homeowner Exchange

Residence to Residence

6 Residence Projects + Partner Destinations



# *Fairmont Heritage Place Mayakoba*



Participates in Private  
Homeowner Exchange





# *Fairmont Heritage Place Ghirardelli Square*



Participates in Private  
Homeowner Exchange





## *Fairmont Heritage Place Acapulco Diamante*



Participates in Private  
Homeowner Exchange





# *Fairmont Heritage Place Franz Klammer Lodge*



Participates in Private  
Homeowner Exchange





# *Fairmont Heritage Place Inspiration by the Bay*



Participates in Private  
Homeowner Exchange





## *Fairmont Heritage Place At Nature's Door, Whistler*



Participates in Private  
Homeowner Exchange







FAIRMONT SAN FRANCISCO



FAIRMONT KEA LANI MAUI

# *Private Homeowner Exchange*

Residence to Hotel

120+ Participating Hotels

Fairmont, Raffles and Swissôtel Globally, Sofitel (North America)



FAIRMONT BANFF SPRING



THE OWO RESIDENCES BY RAFFLES (UK)





# *Private Homeowner Exchange*

---

The Registry Collection Program

300+ Participating Destinations



Accor has partnered with The Registry Collection® Program, an industry leading luxury residences exchange partner offering. An extensive portfolio of locations in which Accor Residence owners may travel to is available to owners.



# Accor One Residence Club

## Private Homeowner Exchange Program

*"The exchange program has really been one of our favorite things about our ownership. All of us have lists of places we want to go, and things we want to see, but it is so easy to never find the time to whittle down that 'bucket list'. The exchange program has made us into planners and we have had such wonderful experiences."*

- Mr. & Mrs. J. Ramirez, FHP Ghirardelli Square Residence Owners







SLS RESIDENCES DUBAI



FAIRMONT RESIDENCES ROYAL PALM MARRAKECH

MGALLERY RESIDENCES MONTAZURE LAKESIDE

# *Private Homeowner Exchange*

---

Much More Coming Soon!

MGallery MontAzure, Phuket  
Mondrian Tulum, Mexico  
MGallery Tulum, Mexico  
FHP The Cedars, US  
SLS Dubai, UAE  
Fairmont Royal Palm  
Marrakech, Morocco  
+  
Additional Hotel Brands





# *Our Partners Make Us Stronger*

onefinestay



BANYAN TREE

*The  
Registry Collection*  
KEY

  
JOHN PAUL





# Accor One Residence Club

Everlasting Memories

*"We spent a week at the Fairmont Monte Carlo one year and exchanged for a week at the Fairmont Maui on another. Our children have exchanged for Quebec, San Francisco and Sonoma. Because we were members of the loyalty program - ALL, we have received upgrades (sometimes being upgraded two levels), welcome gifts and personal service during these exchanges.*

*In both Maui and Monte Carlo we had beautiful two-room suites facing the ocean and from our balcony in Maui we watched whales play in the ocean."*

- Mary Ann and Bert Campbell, FHP Franz Klammer Lodge Owner







MGallery Residences, MontAzure Lakeside (“**Project**”) is not owned, developed, or sold by AAPC (Thailand) Limited or its affiliates. Kamala Beach Resort and Hotel Management Co., Ltd., a limited company (“**Licensee**”), is independently owned and operated and is solely responsible for the ownership, development, and operation of the Project.

Licensee uses the MGALLERY brand and certain MGALLERY trademarks pursuant to a limited, non-exclusive, non-transferable and non-sublicensable license from AAPC (Thailand) Limited. Under certain circumstances, the license may be terminated or revoked according to its terms in which case neither the individual residential Units (“**Units**”) nor any part of the Project will be identified as a MGALLERY RESIDENCES branded project or have any rights to use the MGALLERY trademarks. AAPC (Thailand) Limited does not make any representations or guarantees with respect to the Units or the Project and is not responsible for Licensee’s marketing practices, advertising, and sales representations.